

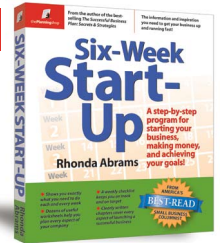


CREATED BY
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Excerpted from *Six-Week Start-Up*

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SALES PROJECTIONS

	Monthly 1st Year	Total 1st Year	Monthly 2nd Year	Total 2nd Year	Monthly 3rd Year	Total 3rd Year
Product Line 1						
Unit volume						
Price						
Gross sales						
(Commissions)						
(Returns and allowances)						
Net sales						
(Cost of goods sold)						
GROSS PROFIT						
Product Line 2						
Unit volume						
Price						
Gross sales						
(Commissions)						
(Returns and allowances)						
Net sales						
(Cost of goods sold)						
GROSS PROFIT						
TOTALS FOR ALL PRODUCT LINES						
Total Unit volume						
Total gross sales						
(Total commissions)						
(Total returns and allowances)						
Total Net sales						
(Total cost of goods sold)						
TOTAL GROSS PROFIT						



NOTE: An extended, computerized version of this worksheet is available in *The Planning Shop's Electronic Financial Worksheets package*, available from www.PlanningShop.com/worksheets